

Message Text

LIMITED OFFICIAL USE

PAGE 01 LAGOS 01309 011457Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 W
-----115797 011503Z /47

O R 011422Z FEB 78
FM AMEMBASSY LAGOS
TO AMCONSUL KADUNA IMMEDIATE
INFO SECSTATE WASHDC 6251
AMEMBASSY ABIDJAN
AMCONSUL IBADAN

LIMITED OFFICIAL USE LAGOS 1309

E.O. 11652: N/A
TAGS: BEXP, NI
SUBJECT: FEDERAL SUPERPHOSPHATE FERTILIZER COMPANY SULPHUR
TENDER

REF: LAGOS 1077

1. PHILIPP BROTHERS REPRESENTATIVE DE LA VALLEE POUSIN HAS FOLLOWED UP RECEIPT OF MESSAGE ON SUBJECT PASSED BY EMBASSY ABIDJAN WITH TRIP TO LAGOS. HE WILL BE TIED UP IN LAGOS IN DISCUSSIONS WITH NIGERIAN NATIONAL PETROLEUM CORPORATION, BUT HAS TELEXED PHILIPP BROTHERS, NEW YORK WHICH IS VERY INTERESTED IN SULPHUR TENDER AND HAS ASKED HIM TO OBTAIN ADDITIONAL DETAILS NECESSARY TO FORMULATE A BID. WOULD APPRECIATE AMCONSUL KADUNA CONTACTING BELLO OR ITEKE AT FSFC TO OBTAIN AS MUCH INFORMATION AS POSSIBLE IN ANSWER TO FOLLOWING QUESTIONS:

- A. WHAT WILL BE THE CHEMICAL AND SIZE SPECIFICATION OF SULPHUR FSFC WANTS?
- B. CAN SULPHUR BE SHIPPED IN BULK, OR WILL IT NEED TO BE SLATED OR PRILLED (SIC)?
- C. ON WHAT BASIS DOES FSFC WANT QUOTATION--ASSUME COST AND FREIGHT ONLY, EXCLUDING INSURANCE?

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LAGOS 01309 011457Z

- D. DOES FSFC HAVE SPECIFIC PORT AND DISCHARGE FACILITIES IN MIND? IF SO, DO THEY KNOW DAILY DISCHARGE RATE OF THESE FACILITIES? WILL BERTH BE GUARANTEED?
- E. WHO IS FSFC RECEIVING AGENT WHO WILL ACCEPT DELIVERY AND ARRANGE TRANSPORT FROM PORT TO KADUNA?
- F. CAN YOU FIND OUT ANYTHING ABOUT PREVIOUS EUROPEAN SOURCE (PROBABLY POLAND OR FRANCE) AND PREVIOUS PRICE?

2. FYI. ALLIED CHEMICAL REPRESENTATIVE DEBARY WHO RECENTLY
VISITED FSFC SAYS ITS ANNUAL CONSUMPTION OF SULPHUR IS 42,000TONS.

3. DECLASSIFY UPON RECEIPT.
EASUM

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 feb 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LAGOS01309
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780048-0329
Format: TEL
From: LAGOS
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197802107/aaaadmog.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: de6f08ce-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: ONLY
Reference: 78 LAGOS 1077
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 26 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3444815
Secure: OPEN
Status: NATIVE
Subject: FEDERAL SUPERPHOSPHATE FERTILIZER COMPANY SULPHUR TENDER
TAGS: BEXP, NI
To: COM KADUNA
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/de6f08ce-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014